### Pico. Total Brand Activation



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## (Translation)

# Minutes of the 2018 Annual General Meeting of Shareholders Pico (Thailand) Public Company Limited

Date of Meeting : Friday, February 23, 2018, commenced at 10:00 a.m.

Place of Meeting : Phothalai Leisure Park, Round Room, No. 28, Soi Yothinpattana 3, Praditmanuthum

Road, Klongchan, Bangkapi, Bangkok

Meeting Chairman : Mr. Chia Song Heng

Company Secretary : Mr. Chaijit Tehasuwanarat

Attendances : There were 41 shareholders attending the meeting of which 17 shareholders present in

person and 24 shareholders present by proxy representing 188,115,781 shares in total, or 87.2423 percent of total issued and paid-up shares of the Company. The quorum

was then constituted in accordance with the Company's Articles of Association.

(The total issued and paid-up shares were 215,624,559 shares and counted as 215,294,592 votes, divided into 215,294,559 ordinary shares counted as 215,294,559 votes and 330,000 preference shares counted as 33 votes. 10,000

preference shares are counted one vote)

Before the meeting, the Company Secretary, Mr. Chaijit Tehasuwanarat, invited the Chairman of the Board of Directors, Mr. Chia Song Heng, to open the meeting.

Mr. Chia Song Heng welcomed the shareholders and introduced the Company's directors and executive as follows:

1. Mr. Chia Song Heng Chairman of the Board of Directors, Chairman of the Nomination Committee,

Chairman of Remuneration Committee and Vice Chairman of the Executive Committee

2. Mr. Pised Chungyampin Vice Chairman of the Board of Directors and Nomination Committee Member

3. Mr. Silchai Kiatpapan Director, Nomination Committee Member, Chairman of the Executive Committee,

and Chief Executive Officer

4. Ms. Chia Yuan Jiun Director and Executive Committee Member

5. Mr. Viriya Pholpoke Director, Nomination Committee Member, Remuneration Committee Member and Advisor

6. Mr. Chaiyod Bunyagidj Independent Director, Chairman of the Audit Committee, Nomination Committee Member

and Remuneration Committee Member

7. Mr. Sern Vithespongse Independent Director, Audit Committee Member, Nomination Committee Member

and Remuneration Committee Member

8. Mr. Manus Manoonchai Independent Director, Audit Committee Member, Nomination Committee Member

and Remuneration Committee Member

9. Mr. Chaijit Tehasuwanarat Chief Financial Officer and Company Secretary

Mr. Yong Choon Kong, Director and Executive Committee Member, could not attend the meeting.



The Chair also introduced:

1. Mrs. Phatcharawadi Boonpaniad Company's Corporate Counsel

2. Ms. Suphaphorn Mangjit Company's Auditor

Subsequently, the Chairman assigned Mr. Chaijit Tehasuwanarat, the Company Secretary, to conduct the meeting in accordance with agenda items 1 to 8 as specified in the invitation to the meeting.

The Company Secretary explained the rules and regulations for the general meeting of shareholders as follows:

- The meeting will be conducted in accordance with agenda item 1 to 8 as specified in the invitation unless otherwise the meeting resolves to change the order of agenda item by voting of not less than two-thirds of the shareholders who attend the meeting.
- In the event the shareholder has any inquiry in each agenda, the question asked must involve in a matter relating to that agenda issue. In the event of other issues, questions must be asked on the agenda item called "other business" in order that the time of other shareholders will not be wasted. In the event a shareholder asks about details on any matter, the Chair may assign a director or Company officer related to that matter to answer the question.
- A shareholder who wishes to ask a question is requested to kindly use microphone at the point provided and also introduces himself/herself.

## Voting on Each Agenda Item

- For voting, the Chair will propose that the meeting pass a resolution on each agenda item and will ask if any shareholders object, disagree or abstain from voting. If there is one, the shareholder is requested to raise a hand up and submit a ballot to the Company staff in order that such votes to be applied as the resolution of the meeting will be counted, and shareholders who do not raise their hands up will be deemed to resolve to approve the matter as proposed to the meeting for consideration.
- For the purpose of passing a resolution, only ballot disagreeing and abstaining from voting will be counted. The remainder will all be deemed to constitute votes in agreement, except for agenda item 5 regarding the election of directors all ballots will be collected and the shareholders or proxy holders will be requested to sign their names on the ballots.
- If there is any shareholder raising their hands, such shareholder must sign their name and record their votes of disapproval or abstain by marking the ballot previously given to the shareholders prior to attending the meeting. The staff will collect and count the ballot from the shareholders who cast their votes of disapproval or abstain from voting. The ballots are considered invalid when there is no signature, or more than one box marked, or cancellation marks on the ballots.
- Shareholders present in person who object, disagree or abstain from voting are required to raise their hands and submit their ballots to the company staff.
- In the event a shareholder has granted proxy to another person to be present at the meeting on his/her behalf, the proxy holder can consider matters and pass resolutions on behalf of the grantor in every respect as he/she thinks fit. The same voting method as that for shareholders present in person will be used.
- In the event of presence by proxy, if the shareholder has voted on each agenda item in the letter of proxy, the voting in that letter will be adhered to.



- A resolution of the meeting will be required the majority votes of the shareholders who attend the Meeting and cast their votes except for agenda item 6, a resolution will be passed by two-thirds majority votes of the shareholders who attend the meeting.
- Agenda items 2, which involve matters for acknowledgement, require no resolution.
- Agenda item 8 depends on matters to be proposed by the shareholders, as the case may be. Pursuant to the Public Limited Companies Act B.E.2535 (including its amendments), shareholders representing not less than onethird of all the Company's total subscribed shares can request the meeting to consider in other matters than those specified in the invitation to the meeting.

## Vote Counting

- In counting votes for each agenda item, the Company will count the votes of the shareholders present at the meeting and the votes of the shareholders who appointed proxy holders, which are recorded by the Company in advance. In the meantime, the votes of the shareholders and proxy holders, who cast the disapproval and abstained votes will be deducted from the total votes of the shareholders attending the meeting and having the right to cast a vote for each agenda item. The results will be given in term of the number of approval votes, disapproval votes, and invalid ballots. The abstained votes will not be counted in accordance with the Public Limited Companies Act B.E.2535 section 107 (1) and the Company's articles of association no.41 (1) except agenda item 6, the results will be counted against total votes of shareholders present in accordance with the Public Limited Companies Act B.E.2535 section 90.
- After the vote counting for each agenda item, the Company will announce the voting results as approval, disapproval, abstention, or invalid ballots as a percentage of total votes. For the agenda item concerning the election of directors, the Company will announce the voting results for individual directors.
- The Company used the annual general meeting service provided by Inventech Systems (Thailand) Co., Ltd. which utilized the barcode system in the registration and vote counting process.

The Company Secretary, who had been assigned to conduct the meeting on behalf of the Board Chairman, proceeded the meeting with the following items of agenda:

## Agenda Item 1 To adopt the minutes of the 2017 Annual General Meeting of Shareholders

The Company arranged the 2017 Annual General Meeting of Shareholders, held on February 17, 2017, and submitted the Minutes to the Stock Exchange of Thailand and Ministry of Commerce within the time stipulated by law together with disseminating through company's website.

The Board of Directors proposed the meeting to consider and approve the minutes of the 2017 Annual General Meeting of Shareholders that was submitted to the shareholder in advance together with the invitation to the meeting.

The Company Secretary asked the shareholders whether there was any proposal or query.

No shareholder asked questions. The meeting considered the matter and cast the votes.



The Company Secretary announced voting results as follows:

Approved 188,124,198 votes, equivalent to 100.0000 percent Disapproved 0 votes, equivalent to 0.0000 percent

Abstained 0 votes,

of the total votes of shareholders who attended the meeting and cast their votes

In summary, the meeting with unanimous votes of shareholders who attended the meeting and cast their votes approved the minutes of the 2017 Annual General Meeting of Shareholders.

Agenda Item 2 To acknowledge the reports of board of directors and the operating results for the year ended October 31, 2017

The reports of board of directors and the Company's operating results for 2017 with details set out in the 2017 Annual Report were submitted to the shareholders in advance. They can be summarized as follows:

- In 2017, Pico Group has created an incessant success from our Core Competency from strategy to execution. We have been named Asia Pacific's Best Event Agency at the 2018 CEI Readers' Choice Awards and were also a Silver award winner in the B2B AOTY category and a Bronze award winner in the Event AOTY category at Marketing magazine's 2017 Agency of The Year (AOTY) Awards.
- The ceaseless disruptions in technological advancements have truly become a new revolution that is profoundly changing the ways human beings exist and coexist. As a business, Pico Group has transformed its business model and driven forward with the "Drive Change" vision for two consecutive years, with Pico+ business unit, which focuses on Engagement Design, in addition to the existing business unit, which focuses on Experience Design.
- Under such circumstance, Pico (Thailand) continued to align with the key vision of Pico Group in "Drive Change", integrating technology advancement into the business model and looking for chance to access more tech start-ups.
- Continued from last year, we evolved our business direction around 3 key strategies: 1) Core Competency Strategy, 2) Knowledge Communication Strategy, and 3) Risk Management Strategy by continually focusing on a product-mix model, reducing dependence on any one particular industry and/or form of services. As a result, the reported revenue for the year was THB 1,373 million, declined slightly by 2%. However, our gross profit margin improved to 24% (2016: 23%); thanks to the maintained proportion of high-gross-profit generating industries and/or services.
- Revenue from Core Competency for the year 2017 can be summarized as follows:
  - The total revenue from the Meeting, Incentive, Convention and Exhibition (MICE) Management & Services was THB 835 million, improved by 2% from the prior year.
  - The total revenue from the Event Marketing and Branding was THB 243 million, decreased by 19% from the prior year.
  - 3) The total revenue from the Knowledge Communication was THB 260 million, increased by 5% from the prior year.



- Prominent examples of our Core Competency are the 33<sup>rd</sup> Thailand International Motor Expo and the 38<sup>th</sup> Bangkok International Motor Show where we managed, designed and constructed the exhibition booths for various renowned automobile manufacturers; STARTUP THAILAND 2017 and National Science and Technology Fair 2017 where we managed, designed and constructed the exhibition booths as well as the activities inside the event halls; and Rama IX Museum where we created the permanent exhibition.
- As for Knowledge Communication, 2017 was the year that marked the 10th Anniversary of Pico (Thailand) as a leading force in the development of Thailand's education. Over the past decade, we have continued to improve and fortify the shared values in Thai society as seen from EDUCA, the largest annual congress for teacher professional development that we created and managed, and from various quality educational digital media services that we created and provided.
- In 2018, the Company will carry on its vision from the previous year, categorized into short and long term visions. For the short-term vision, the Company shall remain its focus on the Core Competency in event marketing and MICE management and services. For the long-term vision, the Company shall focus on the new business models that yield sustainable business opportunities in the future, especially the digital media creation enhanced by the advanced technology for the use of Knowledge Communication.
- The Company will strive to uphold the revenue, the profit margin and the return on equity to be at a favourable level in this year.

The Board of Directors proposed the meeting to acknowledge the reports of board of directors and the operating results for the year ended October 31, 2017.

The Company Secretary asked the shareholders whether there was any proposal or query.

A shareholder, Mr. Surin Banyongponglert asked :

1. When did the company receive such awards in 2017? There was no notification regarding these awards. The company should report when the company received such awards and publish them on both the annual report and the company's website so that shareholders and all stakeholders can equally receive this information and it will also promote the public relation of the company. In addition, there has not been any announcement regarding the Rama 9 Museum since the beginning of its construction in 2015 on the company's website. Therefore, I would like to recommend the company to promote this project which would support the government's promotion at the same time.

The Company Secretary: The company received such awards in late of 2017. Regarding the company's website, it is under maintenance and development. For the notification to shareholders and investors, in the past, the company had participated in the Opportunity Day which is organized by the Stock Exchange of Thailand. However, due to the fact that the company's fiscal year is closed at the different date than the calendar year, the company's reporting timeline is not aligned with the Stock Exchange of Thailand's Opportunity Day schedule.

2. Has the company planned to change its fiscal year in order to have an opportunity to participate in the Opportunity Day?

The Company Secretary: Noted

No shareholder asked further questions. The meeting considered the matter and cast the votes.

5 ISO 9001:2008



Agenda Item 3 To adopt statements of financial position and statement of comprehensive income for the year ended October 31, 2017

The Company Secretary proposed the meeting to consider and adopt the statements of financial position and the statement of comprehensive income for the year ended October 31, 2017, which is audited by the company's auditor and reviewed by the Audit Committee and Board of Directors. The Company's financial position and operation results for the year ended October 31, 2017 are summarized as follows:

	Separate Financial Statements			Consolidation		
Unit: Baht million	2015	2016	2017	2015	2016	2017
Total Assets	753	759	705	956	901	926
Total Liabilities	316	328	276	501	453	466
Total Shareholders' Equity	438	431	430	455	448	461
Total Revenues from the rendering of services	1,032	1,221	1,058	1,251	1,404	1,373
Total selling and administrative expenses	212	221	220	275	281	282
Net Income	58	35	30	69	36	46
Earnings per Share (Baht)	0.272	0.164	0.138	0.310	0.161	0.206

The Board of Directors proposed the meeting to adopt the statements of financial position and the statement of comprehensive income for the year ended October 31, 2017.

The Company Secretary asked the shareholders whether there was any proposal or query.

A shareholder, Mr. Surin Banyongponglert asked :

1. According to the consolidation financial report, the revenue had decreased by 2% from the previous year whereas the net income increased by Baht 10 million. This net income increase resulted from the decrement of the depreciation expenses, the amortization expenses, and the employee expenses. This indicates that the increase in the net income was the result of the cost management only Baht 2 million or 1%. Additionally, in the fourth quarter, the company earned the dividend income from its subsidiaries and associates more than Baht 8 million. Thus total revenue in the last quarter was higher than those in the second quarter and the third quarter, while the operating profit was lower. Has the Chairman of the Audit committee noted this?

The Company Secretary: Due to the domestic situation, marketing activities during the first quarter of 2017 were cancelled and postponed which resulted in the negative profitability. Fortunately, the company used the Product Mix strategy to earn profitability back in the second quarter. The last quarter's gross profit was less than the second and the third quarter's, therefore, the net income in the last quarter was less than the previous two quarters'. However, the dividend income received as a result of the operating management of company's affiliates compensated such net income decrease.

Mr. Silchai Kiatpapan: The company would like to inform that all financial information has been audited. If the shareholder has further questions, the shareholder can request more information from the company's auditor.

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ISO 9001:2008



2. Which business has the decrement of profit?

Mr. Silchai Kiatpapan: Usually, the company has operated in the event marketing throughout the year. In 2017, although there were decreasing marketing activities, some operating expenses still occurred. Moreover, the profitability varies upon the change in situation.

3. Why were Other expenses in 2017 more than that of 2016 despite revenue decrease?

The Company Secretary: The increase in other expenses in 2017 for Baht 8 million was from the increase in the maintenance expenses and miscellaneous expenses.

4. Why was there no dividend income from TCBN Co., Ltd. in 2017?

The Company Secretary: TCBN also got an effect from the domestic situation, thus it had not enough profit to pay dividend.

5. I would like to recommend the company to disclose the detail of the investments and their return in the financial statements.

The Company Secretary: The detail was disclosed in the note No. 9 to financial statement (Investments in subsidiaries, associated companies and joint venture), note No. 10 to financial statement (Other long-term investment), and note No. 23 to financial statement (Related parties transactions)

6. There was a decrease in work in progress in 2017 especially the museum project, does the company have any project to substitute this major project?

Mr. Silchai Kiatpapan: The company does our best to operate our business but some information cannot be disclosed. The disclosure may result in lawsuit or affect the relationship with the clients. Consequently, the company has to act professionally on this matter.

7. When will the Rama 9 Museum complete? Will it complete in a timely manner?

The Company Secretary: The exhibition construction of Rama 9 museum is going on as scheduled.

Mr. Silchai Kiatpapan: This question is not relevant to this meeting agenda.

No shareholder asked further questions. The meeting considered the matter and cast the votes.

The Company Secretary announced the voting results as follows:

Approved 188,126,682 votes, equivalent to 100.0000 percent Disapproved 0 votes, equivalent to 0.0000 percent

Abstained 0 votes

of the total votes of shareholders who attended the meeting and cast their votes

Note: For this agenda item, additional shareholders with 2,484 votes were present.

In summary, the meeting with unanimous vote of shareholders who attended the meeting and cast their votes approved the statements of financial position and statement of comprehensive income for the year ended October 31, 2017.



Agenda Item 4 To consider and approve the allocation of profit for the year ended October 31, 2017 for dividend payment

The Company Secretary declared and proposed the meeting to consider and approve the allocation of profit for the year ended October 31, 2017 for dividend payment as follows:

The company has the policy to pay out dividend at the rate of approximately 40% of net profit after taxes if there are no other needs such as major business expansion. The company proposes to the meeting of shareholders to consider and approve the dividend payment from operating result for the year ended October 31, 2017 to shareholders of ordinary shares and preferred shares at the rate of Baht 0.125 per share for 215,294,559 ordinary shares and 330,000 preferred shares, the total eligible shares of 215,624,559 shares at the total amount of Baht 26,953,070, accounted for 91% of net profit for the year.

The record date on which shareholders have the right to receive the dividend shall be March 9, 2018. The payment of such dividend is scheduled to be made on March 23, 2018.

The Board of Directors proposed the meeting to consider and approve the dividend payment to shareholders of ordinary shares and preferred shares at the rate of Baht 0.125 per share, totaling Baht 26,953,070.

The Company Secretary asked the shareholders whether there was any proposal or query.

A shareholder, Mr. Surin Banyongponglert asked:

1. In 2017 dividend payment was 59% of consolidated net profit. From the dividend payment history, the dividend payment rate was 108% in 2012, 70% in 2013, 144% in 2014, 81% in 2015, and 92% in 2016.

The Company Secretary: This year dividend payment rate was at 91%, considered from the company's net profit of separate financial statement.

2. The company's policy said that "to pay out dividend at the rate of approximately 40% of net profit after taxes". There was no specification that the dividend payment rate would be calculated from the net profit of the company's separate financial statement or consolidated financial statement. This results in the confusion.

The Company Secretary: Noted. Additionally, the company disclosed the dividend payment for the last five consecutive years in the annual report which indicated the dividend per share and dividend pay-out ratio on net profit.

No shareholder asked further questions. The meeting considered the matter and cast the votes.

The Company Secretary announced the voting results as follows:

Approved 188,126,682 votes, equivalent to 100.0000 percent Disapproved 0 votes, equivalent to 0.0000 percent

Abstained 0 votes

of the total votes of shareholders who attended the meeting and cast their votes

In summary, the meeting with unanimous votes of shareholders who attended the meeting and cast their votes approved the allocation of net profit for the year ended October 31, 2017 as the dividend payment to shareholders of ordinary shares and preferred shares at the rate of Baht 0.125 per share, totaling Baht 26,953,070.



Agenda Item 5 To consider and approve the election of directors in replacement of those who must retire by rotation

The Company Secretary declared and proposed the meeting to consider and approve the election of directors in replacement of those who must retire by rotation.

According to the Company's Articles of Association, it is stipulated that one-third of directors shall retire by rotation at every annual general meeting. If the number of directors is not a multiple of three, the number of directors closest to one-third shall retire. The directors who must retire by rotation at this Annual General Meeting of Shareholders are as follows:

Name	Position	
Mr. Chaiyod Bunyagidj	Independent Director,	
	Chairman of the Audit Committee,	
	Nomination Committee Member and	
	Remuneration Committee Member	
Mr. Sern Vithespongse	Independent Director,	
	Audit Committee Member,	
	Nomination Committee Member and	
	Remuneration Committee Member	
Mr. Viriya Pholpoke	Director,	
	Nomination Committee Member,	
	Remuneration Committee Member and	
	Advisor	

The Board of Directors, excluding the directors who might have conflict of interest, agrees to the Nomination Committee's proposal whereby it will be proposed to the Meeting of Shareholders to consider the re-appointment of these three directors; Mr. Chaiyod Bunyagidj, Mr. Sern Vithespongse, and Mr. Viriya Pholpoke to serve as the Office of Director for another tenure.

In this regard, the Nomination Committee considers that the individuals mentioned above are fully qualified pursuant to the Public Limited Companies Act B.E. 2535 (A.D. 1992) (including the amendments thereto) and are not of a forbidden nature for their appointment as directors of the Company in accordance with the criteria of the Office of the Securities and Exchange Commission, and that their qualifications, skills, knowledge, ability and experience are also consistent with those specified by the Company.

Due to this agenda is the voting for the election of directors as advocated, all shareholders are requested to cast a ballot whether approve, disapprove or abstain with their respective signatures on the ballots cast and to hand in the ballots to the official scrutinizers.

The Company Secretary asked the shareholders whether there was any proposal or guery.

No shareholder asked questions.

The meeting considered the matter and cast the votes to individually elect directors who must retire by rotation.



The Company Secretary announced the result of the counting of votes cast as follows:

# 1. Mr. Chaiyod Bunyagidj

Approved 188,126,351 votes, equivalent to 99.9998 percent Disapproved 331 votes, equivalent to 0.0002 percent

Abstained 0 votes

of the total votes of shareholders who attended the meeting and cast their votes

# 2. Mr. Sern Vithespongse

Approved 188,126,351 votes, equivalent to 99.9998 percent Disapproved 331 votes, equivalent to 0.0002 percent

Abstained 0 votes

of the total votes of shareholders who attended the meeting and cast their votes

## 3. Mr. Viriya Pholpoke

Approved 188,126,351 votes, equivalent to 99.9998 percent Disapproved 331 votes, equivalent to 0.0002 percent

Abstained 0 votes

of the total votes of shareholders who attended the meeting and cast their votes

In summary, the meeting with majority vote of shareholders who attended the meeting and cast their votes approved the re-election of directors who retired by rotation, Mr. Chaiyod Bunyagidj, Mr. Sern Vithespongse, and Mr. Viriya Pholpoke, to continue their office for another tenure.

# Agenda Item 6 To consider and approve the directors' remuneration for the year ended October 31, 2018

The Company has the policy to fix the directors' remuneration at an appropriate level and in accordance with the duties and responsibilities for the performance of their work for the maximum benefit of the Company, shareholders, and stakeholders in various groups. According to the principles of good corporate governance, it is proposed that the shareholders consider and approve the directors' remuneration for 2018 not exceeding Baht 6,000,000 with details as set out as follows:

Description	2017	2018 (Current Proposal)	
Monthly remuneration	10,000 Baht/Person/Month	Same	
2. Meeting allowance	20,000 Baht/Person/Meeting	Same	
	for Chairman of board of directors and		
	chairman of audit committee		
	15,000 Baht/Person/Meeting for directors		
3. Audit committee's remuneration	50,000 Baht/Person/Quarter	Same	
4. Bonus for directors	See note*	See note*	
Not exceeding	6,000,000 Baht/Year	Same	

<sup>\*</sup> Note: The bonus payment to the independent directors and the advisor will be considered from the Company's performance and individual responsibility of each director.



The Company Secretary asked the shareholders whether there was any proposal or query.

No shareholder asked questions. The meeting considered the matter and cast the votes.

The Company Secretary announced the result of the counting of votes cast follows:

Approved 188,126,682 votes, equivalent to 100.0000 percent

Disapproved 0 votes, equivalent to 0.0000 percent

Abstained 0 votes, equivalent to 0.0000 percent

0 votes, equivalent to 0.0000 percent

of the total votes of shareholders who attended the meeting

In summary, the meeting with unanimous vote of total number of votes of the shareholders who attended the meeting approved the 2018 directors' remuneration of Baht 6,000,000 as proposed.

Agenda Item 7 To consider and approve appointment of auditor and fix his/her remuneration for the year ended October 31, 2017

The Company Secretary declared and proposed the meeting to consider and approve appointment of auditor and fix his/her remuneration for the year ended October 31, 2017.

To conform to the Public Limited Companies Act and the company's articles of association, which stipulates that the annual general meeting of shareholders appoints the auditor and determine the audit fee of the company every year, the board of directors agrees with the Audit Committee's proposal so as to propose the meeting of shareholders to appoint DIA International Audit Co., Ltd. by Miss Suphaphorn Mangjit, Certified Public Accountant License No. 8125 and/or Mr. Nopparoek Pissanuwong, Certified Public Accountant License No. 7764 and/or Mr. Joompoth Priratanakorn, Certified Public Accountant License No. 7645 of D I A International Audit Co., Ltd. as the auditor of the company for the fiscal year 2018.

The nominated auditors do not have any relationship and/or conflict of interest with the company, subsidiaries, managements, major shareholders or related persons of the said parties.

These auditors are considered to have such qualifications as specified by the Office of the Securities and Exchange Commission and thus recommended to be elected as the company's independent auditor with the fixed remuneration for year 2018 of Baht 2,040,000 with details as set out as follows:

Description	2017	2018
		(Current Proposal)
Audit fee for annual financial statements	750,000	750,000
Review fee for quarterly financial statements of the company	750,000	750,000
Review fee for quarterly financial statements of subsidiaries	540,000	540,000
Total (Baht)	2,040,000	2,040,000

The Company Secretary asked the shareholders whether there was any proposal or query.

No shareholder asked questions. The meeting considered the matter and cast the votes.



The Company Secretary announced the result of the counting of votes cast follows:

Approved 188,126,682 votes, equivalent to 100.0000 percent Disapproved 0 votes, equivalent to 0.0000 percent

Abstained 0 votes

of the total votes of shareholders who attended the meeting and cast their votes

In summary, the meeting with unanimous vote of shareholders who attended the meeting and cast their votes approved the appointment of auditors and the remuneration of the Company's auditor for year 2018 as proposed.

### Agenda Item 8 Other businesses

According to the Public Limited Companies Act B.E. 2535 (A.D. 1992) (including the amendments thereto), shareholders representing not less than one-third in aggregate of the outstanding shares may request the meeting to consider any other matters than those specified in the notice for the meeting.

No shareholder proposed any additional agenda.

The Company Secretary asked the shareholders whether there was any other proposal or query.

A shareholder, Mr. Suwan Tesharin asked:

1. For the major project, I would like to recommend the company to allow the stockholder to visit.

The Company Secretary : Noted

A shareholder, Mr. Chalee Phromdhamrong asked:

1. From Note No. 32.4 to Financial Statements regarding the civil dispute, what is the meaning of the Supreme Court's order "strike out the case"?

The Company's Lawyer: The order "strike out the case" can result from a lot of reasons. For instance, the civil case, when the Court summons the plaintiff and defendant to show up but either of them shows up, the Court may order to strike out the case. The Court may also order to strike out the case when the Court deems that both parties do not follow up with the case. Should the stockholders have any further question about this case, the stockholders can send their query to the company.

A shareholder, Mr. Nattawat Chaichanasiri asked :

1. Does "strike out the case" mean that there is no judgment from the Court and the case is withdrawn?

The Company's Lawyer: There is no judgment from the Court and the case is withdrawn.



2. According to page 34 of the annual report, the company had 115 employees. The employee turnover rate was quite significant. Is this normal for this kind of business? What was the reason of the employee resignation? They got a new job, or their compensation was not satisfied or any reason? And were new joiners the experienced persons or the company would like to reduce cost, or this is the company culture since the turnover rate was almost one-fourth?

Will there be the cooperating issues at work?

Mr. Silchai Kiatpapan: It is the company's policy to maintain the high employee turnover since this increases

the opportunity for the company to recruit high-potential employee.

A shareholder, Mr. Surin Banyongponglert asked :

1. According to page 41 of 2017 Annual Report, Section 4 the Disclosure and Transparency, it is stated that the company regularly participates in the Opportunity Day from the Stock Exchange of Thailand and holds the analyst meeting. In the past year the company allowed the investors and analysts from both domestic and abroad to meet with

the company's management. Does the word 'last year' mean 2016? And for each meeting, what is the company's

process to invite the investors to join the meeting?

The Company Secretary: For the first question, the meeting with the investors was in accordance with the company's policy. Some meetings were held by the company and some were requested by shareholders or investors. For the past year, some shareholders sent their request to the company and some analysts from both domestic and abroad contacted the company to ask for the company information. This information was not publicly announced, however

the company had equally given the information to all shareholders, investors and analysts.

2. Do you mean in 2016 or 2017?

The Company Secretary: For both 2016 and 2017.

3. I used to make a request for a company visit in March 2017 but it got rejected from Mr. Chaijit. Could you explain

more on the company policy regarding the investors meeting with the management?

The Company Secretary: The rejection at that time was due to the fact that the company had recently had the 2017 annual meeting in February, and in March there had been no new information other than those disclosed in that annual

meeting.

4. Mr. Chaijit had informed me that I would be noticed when there was new information. However, it is almost a year

passed, there have been no notification from the company. Has there been no any new information? Was the

company's practice against its policy?

Normally, any company will set its goal each year. What is the company's goal for 2018? How much percentage of

sales growth is expected? The revenue from Event Marketing declined by 19% in the previous year. The company

should pay attention on this business.



Mr. Silchai Kiatpapan: The company has received the questions about the company's growth every year. For the past

14 years (2004-2018), the company has consistently disclosed its information. The company will disclose

the information only when it is formally confirmed in written. Additionally, the company always operates the business

in accordance with our operating and financial goal.

5. In the present, many companies have expanded its business to various types of businesses. Does the company

have any plan to expand its business to other business since currently the company has revenue from only one kind of

business?

Mr. Silchai Kiatpapan: Noted. The answer is already in the shareholder's question.

When there was no other consideration and query by the shareholders, the Company Secretary invited Mr. Chia Song Heng,

the Chair to adjourn the meeting.

The meeting was adjourned at 11.50 a.m.

Signed......Chairman

(Mr. Chia Song Heng)